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To Whom It May Concern:

On behalf of Roosevelt General Hospital, I am pleased to recommend The Medicus Firm for their outstanding recruiting performance. Since the beginning they've continued to exceed our expectations. As a small, rural hospital located in rural New Mexico, we were already facing the challenge of finding qualified providers, then last year we decided to change our ED model by bringing it all in-house. Knowing we were faced with multiple challenges, it was important that we partner with a firm who truly understood our goals, culture and financial boundaries. After evaluating our options, we decided to partner with The Medicus Firm, which was the best decision we could have made.

In late 2017, our consultant came out for the on-site profile and provided real-time market data and trends for us to analyze. They immediately made an impact by embracing our vision, culture and process and helped us develop a model that would be attractive to physicians in the market. I'm happy to announce that in just under eight months, The Medicus Firm helped us recruit and secure two emergency medicine physicians, a family medicine physician and a behavioral health nurse practitioner.

We utilize their multi-search contract that has proven to be cost effective and allows us to work on multiple searches at once. I appreciate that they also work to minimize our up-front financial exposure by offering custom marketing strategies that are transparent, budget friendly and successful.

The Medicus Firm has proven to be a valuable partner to our hospital and we will continue to work with them as long as we have needs. If you are looking to recruit a provider, I highly recommend using The Medicus Firm. The value they bring to our hospital and community is an exemplary model of a true, long-term partnership!

Regards,

Kaye Green, FACHE Chief Executive Officer

